

HABITAT FOR HUMANITY OF BROWARD, INC. AND AFFILIATES

Consolidated Financial Statements and Independent Auditor's Report

For the Year Ended June 30, 2023
(With Summarized Comparative Financial Information for
the Year Ended June 30, 2022)

Habitat for Humanity of Broward, Inc. and Affiliates

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Independent Auditor's Report

The Board of Directors
Habitat for Humanity of Broward, Inc. and Affiliates
Fort Lauderdale, Florida

Opinion

We have audited the accompanying consolidated financial statements of Habitat for Humanity of Broward, Inc. and Affiliates (a Florida not-for-profit corporation), which comprise the consolidated statement of financial position as of June 30, 2023, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Habitat for Humanity of Broward, Inc. and Affiliates as of June 30, 2023, and the consolidated changes in net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Habitat for Humanity of Broward, Inc. and Affiliates and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Habitat for Humanity of Broward, Inc. and Affiliates' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Habitat for Humanity of Broward, Inc. and Affiliates' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Habitat for Humanity of Broward, Inc. and Affiliates' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited the Habitat for Humanity of Broward, Inc. and Affiliates' 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 29, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

A handwritten signature in black ink that reads "Hancock Askew & Co., LLP". The signature is written in a cursive, flowing style.

Miami, Florida
October 12, 2023

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidated Statements of Financial Position

June 30,	2023	2022
ASSETS		
Current assets		
Cash and cash equivalents	\$ 24,091,514	\$ 19,312,321
Restricted cash	48,031	58,958
Receivables		
Mortgages receivable, net	2,419,864	1,292,137
Contributions receivable, net	2,636,378	648,344
Prepaid expenses and other current assets	221,098	338,274
Total current assets	29,416,885	21,650,034
Property and equipment, net	1,577,647	1,589,730
Other assets		
Receivables		
Mortgages receivable, net	10,080,927	10,905,178
Contributions receivable, net	675,000	-
Single family homes under construction	5,580,145	5,795,320
Investment in joint ventures	6,315,438	6,315,438
Total other assets	22,651,510	23,015,936
Total assets	\$ 53,646,042	\$ 46,255,700
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued expenses	\$ 622,983	\$ 372,875
Other liabilities	48,031	58,958
Total current liabilities	671,014	431,833
Long-term debt		
Notes payable - HFHI NMTC, net	8,241,305	8,160,341
Total liabilities	8,912,319	8,592,174
Net assets		
Without donor restriction	37,648,208	34,843,171
With donor restriction	7,085,515	2,820,355
Total net assets	44,733,723	37,663,526
Total liabilities and net assets	\$ 53,646,042	\$ 46,255,700

The accompanying notes are an integral part of these consolidated financial statements.

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidated Statements of Activities and Changes in Net Assets (With Summarized Comparative Financial Information for the Year Ended June 30, 2022)

<i>For the years ended June 30,</i>				2023	2022
	Without Donor Restriction	With Donor Restriction	Total	Comparative Totals	
Public support and revenue					
Home sales, net	\$ 3,362,566	\$ -	\$ 3,362,566	\$	1,389,373
Contributions and grants	2,061,007	6,106,985	8,167,992		9,280,042
Sales - ReStore	2,442,036	-	2,442,036		2,229,593
Mortgage interest income	3,327,515	-	3,327,515		1,743,387
Donated goods and services	682,571	-	682,571		244,515
Program revenue	544,690	-	544,690		376,667
Special events revenue	300,000	-	300,000		188,510
Interest income	505,972	-	505,972		18,280
Other	135,807	-	135,807		83,151
Total public support and revenue before net assets released from restrictions	13,362,164	6,106,985	19,469,149		15,553,518
Net assets released from restrictions	1,841,825	(1,841,825)	-		-
Total public support and revenue after net assets released from restrictions	15,203,989	4,265,160	19,469,149		15,553,518
Expenses					
Program services	11,114,988	-	11,114,988		6,276,436
Supporting services					
Management and general	475,023	-	475,023		470,016
Development, public relations, and fund-raising	808,941	-	808,941		656,260
Total expenses	12,398,952	-	12,398,952		7,402,712
Changes in net assets	2,805,037	4,265,160	7,070,197		8,150,806
Net assets - beginning of year	34,843,171	2,820,355	37,663,526		29,512,720
Net assets - end of year	\$ 37,648,208	\$ 7,085,515	\$ 44,733,723	\$	37,663,526

The accompanying notes are an integral part of these consolidated financial statements.

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidated Statements of Functional Expenses

(With Summarized Comparative Financial Information for the Year Ended June 30, 2022)

For the years ended June 30, 2023 and 2022

	Program Services				Supporting Services			Comparative Totals	
	Home Constructions	ReStore	Family Services and Others	Total Program Services	Management and General	Development, Public Relations, and Fund-Raising	Total Supporting Services	Total 2023	2022
Salaries and wages	\$ 623,417	\$ 701,120	\$ 443,226	\$ 1,767,763	\$ 96,582	\$ 520,771	\$ 617,353	\$ 2,385,116	\$ 2,027,327
Payroll taxes	51,020	57,379	36,273	144,672	7,904	42,619	50,523	195,195	166,932
Benefits	86,166	96,905	61,260	244,331	13,350	71,978	85,328	329,659	274,098
Cost of homes sold	6,952,862	-	-	6,952,862	-	-	-	6,952,862	2,766,451
Affiliate dues and tithing	109,862	-	-	109,862	-	-	-	109,862	60,000
Home repairs	746,016	-	-	746,016	-	-	-	746,016	315,549
Property taxes	-	3,949	-	3,949	15,936	-	15,936	19,885	4,116
Cost of purchased ReStore inventory sold	-	112,154	-	112,154	-	-	-	112,154	138,196
Homeowner mortgage/escrow relief	-	-	-	-	-	-	-	-	26,387
Contract labor	-	16,405	-	16,405	39,748	-	39,748	56,153	49,571
Telephone and utilities	19,903	117,952	6,650	144,505	6,386	12,571	18,957	163,462	140,333
Vehicle and machinery expenses	32,775	88,166	-	120,941	-	-	-	120,941	88,719
Insurance	42,882	41,787	5,571	90,240	13,507	7,945	21,452	111,692	137,581
Professional fees	26,278	10,867	52,295	89,440	158,289	13,382	171,671	261,111	285,563
Bank and credit card fees	214	38,155	465	38,834	3,637	4,238	7,875	46,709	37,042
Rent	51,122	-	43,386	94,508	23,543	20,516	44,059	138,567	105,236
Repairs and maintenance	1,902	22,315	472	24,689	4,679	1,415	6,094	30,783	59,617
Office supplies and expenses	6,569	13,772	8,544	28,885	15,411	4,094	19,505	48,390	36,424
Office equipment and software	2,026	3,587	772	6,385	14,431	2,518	16,949	23,334	31,575
Advertising	86	85,573	1,845	87,504	169	51,080	51,249	138,753	205,329
Depreciation and amortization expense	11,190	67,788	-	78,978	2,562	-	2,562	81,540	75,244
Bad debt expense	-	-	5,750	5,750	9,584	2,500	12,084	17,834	112,274
Interest expense	80,977	-	-	80,977	-	-	-	80,977	78,753
Other	73,161	18,966	33,211	125,338	49,305	53,314	102,619	227,957	180,395
Total expenses	\$ 8,918,428	\$ 1,496,840	\$ 699,720	\$ 11,114,988	\$ 475,023	\$ 808,941	\$ 1,283,964	\$ 12,398,952	\$ 7,402,712

The accompanying notes are an integral part of these consolidated financial statements.

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidated Statements of Cash Flows

<i>For the years ended June 30,</i>	2023	2022
Cash flows from operating activities		
Change in net assets	\$ 7,070,197	\$ 8,150,806
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation and amortization expense	81,540	75,244
Bad debt expense	17,834	112,274
Non-cash contributions capitalized	(566,196)	(42,612)
Imputed interest on non-interest bearing notes	(3,327,515)	(1,743,387)
Discount of mortgages on new home sales	4,244,698	1,551,627
Amortization of debt issuance costs included in interest expense	80,964	78,750
(Increase) decrease in assets		
Mortgages receivable, net	(1,220,659)	260,855
Contributions receivable, net	(2,680,868)	592,932
Prepaid expenses and other assets	117,176	119,021
Single family homes under construction, net	781,371	(1,345,156)
(Decrease) increase in liabilities		
Accounts payable and accrued expenses	250,108	97,590
Other liabilities	(10,927)	23,755
Net cash provided by operating activities	4,837,723	7,931,699
Cash flows from investing activities		
Purchase of property and equipment	(69,457)	(127,877)
Purchase of investment in joint ventures	-	(2,123,705)
Net cash used in investing activities	(69,457)	(2,251,582)
Cash flows from financing activities		
Proceeds from note payable - HFHI NMTCs	-	2,864,763
Payments for deferred financing costs	-	(323,633)
Net cash provided by investing activities	-	2,541,130
Net increase in cash, cash equivalents, and restricted cash	4,768,266	8,221,247
Cash, cash equivalents, and restricted cash, beginning of year	19,371,279	11,150,032
Cash, cash equivalents, and restricted cash, end of year	\$ 24,139,545	\$ 19,371,279

The accompanying notes are an integral part of these consolidated financial statements.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies

Organization

Habitat for Humanity of Broward, Inc. and Affiliates (collectively the Organization) is composed of Habitat for Humanity of Broward, Inc., Capital Good for Humanity, Inc., and Broward County Habitat Community Housing Development Corp.

Habitat for Humanity of Broward, Inc. (Habitat Broward) was incorporated in June of 1983 and is an affiliate of Habitat for Humanity International, Inc. (HFHI). HFHI and its affiliates (collectively, Habitat) are tax-exempt, not-for-profit ecumenical ministries whose mission is to provide low-income families with decent, affordable housing.

In fulfilling its mission, Habitat Broward builds single family homes in Broward County, Florida, sells them to low-income families (homeowners) and holds non-interest bearing mortgage receivables with payments commensurate with the family's ability to pay. Habitat Broward also provides prospective homeowners in its program with counseling and training to prepare them for home ownership and its responsibilities. Homeowners are required to pledge a minimum of four hundred hours of service to the building of their home or the homes of other Habitat homeowners.

Habitat Broward receives support from the local community by enlisting volunteer labor when practical and soliciting donations of land, building materials, and cash necessary in its building efforts. These donations and the cash from the collection of mortgage receivable are used to continue building houses for those in need.

Habitat Broward operates a resale store (ReStore) as a supporting service to raise funds. The resale store primarily sells construction related materials and household furnishings and receives a majority of its merchandise from donations.

Capital Good for Humanity, Inc. (Capital Good) was formed in September of 2021 in the state of Florida. Capital Good was organized as a not-for-profit organization to promote affordable housing through training, lending, development, and building activities.

Broward County Habitat Community Housing Development Corp. (CHDO) was formed in November of 2020 in the state of Florida as a not-for-profit organization. CHDO is a community housing development organization sanctioned by the U.S. Department of Housing and Urban Development (HUD), whose purpose is to assist in developing community low-income housing in Broward County, Florida.

Principles of Consolidation

The consolidated financial statements of the Organization include the accounts of Habitat Broward, Capital Good, and CHDO. All inter-company balances and transactions have been eliminated in consolidation.

Financial Statement Presentation

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). Net assets, revenues and expenses are classified based on the existence or absence of donor-imposed restrictions as follows:

Net assets without donor restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's Board may designate assets without restrictions for specific operational purposes from time to time. In addition, net assets whose donor restrictions are met in the same reporting period are also considered to be net assets without donor restrictions.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Financial Statement Presentation (cont.)

Net assets with donor restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature: those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash, Cash Equivalents and Restricted Cash

All highly liquid cash investments with original maturities of three months or less are considered to be cash equivalents.

Restricted cash represents deposits made by future homeowners for the purchase of homes and escrow payments made by current homeowners for property taxes and insurance.

Total cash, cash equivalents, and restricted cash reported in the consolidated statements of cash flows are as follows as of June 30:

	2023		2022
Cash and cash equivalents	\$ 24,091,514	\$	19,312,321
Restricted cash	48,031		58,958
Total cash, cash equivalents, and restricted cash	\$ 24,139,545	\$	19,371,279

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents (deposit and money market accounts) and mortgages. The Organization maintains cash and cash equivalents in what it believes to be high quality financial institutions, which it believes limits its risk. A significant amount of cash equivalents are invested in sweep investment accounts with a financial institution, which are fully insured accounts. As of June 30, 2023 and 2022, the Organization had approximately \$3,210,000 and \$18,349,000, respectively, of balances in excess of insurance limits covered by the Federal Deposit Insurance Corporation (FDIC). Mortgages receivables are secured by real property.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Concentrations of Contributions Receivables, and Support and Revenue

Concentrations of risk exist with respect to contributions and pledges made to the Organization during the years ended June 30, 2023 and 2022. Contributions totaling approximately \$4,125,000 from two donors and \$6,750,000 from one donor were received during the years ended June 30, 2023 and 2022, respectively. This accounts for approximately 47% and 70% of total contributions and grants revenue during the years ended June 30, 2023 and 2022, respectively.

Grants

In the normal course of business, the Organization has received grants which are subject to audit by agents of the relevant funding authority, the purpose of which is to ensure compliance with conditions precedent to providing such funds. Management of the Organization believes that all of the grant expenditures are properly recorded and that the liability, if any, for any reimbursement which may arise as the result of audits would not be significant.

Mortgages Receivable

The Organization's mortgages consist of amounts due from homeowners. The Organization performs extensive credit and work history evaluations before the sale of a home. The Organization also has a perfected security interest in all homes they sell. Mortgage receivable balances are stated net of discount and if applicable, net of an allowance for uncollectible amounts based on management's judgment and analysis of the credit-worthiness of the homeowners, past payment experience, and other relevant factors. As of June 30, 2023 and 2022, management determined that no allowance for mortgage receivables was necessary.

From time to time, Habitat Broward sells mortgages receivable with recourse to financial institutions. Habitat has guaranteed payment of the mortgage loans and in the event of any loan default, Habitat Broward will replace the nonperforming loan with a performing loan or will buy back the nonperforming loan at par. As of June 30, 2023 and June 30, 2022, the uncollected balances remaining on the mortgages sold totaled approximately \$6,203,000 and \$2,411,000, respectively.

Contributions Receivable, Net

Contributions receivable are promises to give from donors that are considered unconditional. Contributions receivable are presented net of the allowance for doubtful accounts and present value discount. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using risk free interest rates applicable to the years in which the promises are received. The discount will be recognized as contribution revenue in future years as the discount is amortized over the duration of the contributions.

The Organization carries contributions receivable net of an estimated allowance for doubtful accounts. The Organization provides for losses on contributions receivable using the allowance method. The allowance is based on the Organization's experience with third-party contracts and other circumstances which may affect the ability of clients to meet their obligations. Receivables are considered impaired if payments are not received in accordance with contractual terms. It is the Organization's policy to charge-off uncollectible contributions receivable against the allowance when management determines the receivable will not be collected. Allowance for doubtful accounts as of June 30, 2023 and 2022 was \$26,539 and \$118,289, respectively. Bad debt expenses for the years ended June 30, 2023 and 2022 amounted to \$17,834 and \$112,274, respectively.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Revenue Recognition

The Organization recognizes revenue based on the existence or absence of an exchange transaction.

For transactions that represent nonreciprocal transfers and do not represent the sale of goods or services, the Organization applies Financial Account Standards Board (“FASB”) Accounting Standards Update (“ASU”) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. Under ASU 2018-08, revenue is recognized upon notification of the contribution and satisfaction of all conditions, if applicable.

Management has determined that contributions and grants are non-reciprocal transactions. The Organization receives both unconditional and conditional contributions and grants. Unconditional contributions are recognized when received. A contribution is considered conditional when the donor imposes both a barrier and a right of return. Conditional contributions are recognized as revenue on the date all donor-imposed barriers are overcome or explicitly waived by the donor. Barriers may include specific and measurable outcomes, limitations on the performance of an activity and other stipulations related to the contribution. A donor has a right of return of any assets transferred or a right of release of its obligation to transfer any assets in the event the Organization fails to overcome one or more barriers. Assets received before the barrier is overcome are accounted for as refundable advances.

Unconditional contributions may or may not be subject to donor-imposed restrictions. Donor imposed restrictions limit the use of the donated assets but are less specific than donor-imposed conditions. Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations about the use of the donated assets, or if they are designated as support for future periods.

When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as “Net assets released from restrictions.” Donor-restricted contributions whose restrictions are met in the same reporting period in which received are reported as net assets without donor restrictions.

The Organization generates revenue from special events. ASU 2018-08 notes that the exchange of assets or performance of services in exchange for assets of substantially lower value may be deemed to be a partial contribution. Such contribution would be measured at the difference between the fair value of the products provided or services performed, and the consideration received. Management concludes that the benefit to donors related to special events is immaterial in comparison to the consideration received from the donor as typically all that is received are insignificant amounts of food and beverages during the events. As such, consideration received through the conducting of special events is considered a contribution transaction.

The Organization accounts for revenue from exchange transactions from contracts with customers under a single five-step model under Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The Organization’s main revenue streams accounted for as exchange transactions derive from home sales and ReStore sales.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Revenue Recognition (cont.)

The Organization generates revenue through the sales of homes to program participants and financing the sale through a mortgage agreement with 0% interest. The Organization has identified two performance obligations associated with the sales of homes: 1) to transfer the title of the home to the homeowner, and 2) to finance the purchase price of the home. The transaction price for the property is identified and stated on the closing agreement and is consistent with the gross amount of revenue recorded at the time of an executed closing agreement. With respect to home sales, the Organization is the principal in the arrangement as the Organization maintains control of the property up until the time at which the property is sold to the homeowner. As the mortgages are at 0% interest, the Organization imputes interest on the mortgage by discounting the transaction price to present value based on a discount rate set by HFHI at the end of each fiscal year. The present value of the transaction price is allocated to the first performance obligation, with development costs of homes included as construction hard costs. The imputed interest or “discount” is allocated to the second performance obligation.

Revenue allocated to the first performance obligation is recorded at the point in time when control of the property transfers. This is the point in time at which the Organization has satisfied its first performance obligation to transfer control of the property to the homeowner as evidenced by an executed closing statement. Revenue allocated to the second performance obligation is recognized over the mortgage term as payments are collected. Contract liabilities relate mainly to homeowner deposits in escrow.

Revenue related to the ReStore sales is recognized at the time of sale. The income derived from ReStore sales are exempt from unrelated business income tax because substantially all sales consist of merchandise that the Organization received as gifts or contributions.

The Organization’s other revenue streams include interest income, rent income, late-fee income, and other income which are not included within the scope of Topic 606.

Home Sales

Homes are sold to qualified buyers and the mortgage terms are based on the amount the purchaser is able to pay. Consideration received is mortgages receivable which are non-interest bearing. Home sales are recorded at the discounted value of payments to be received over the lives of the mortgages. Non-interest bearing mortgages have been discounted at 7.85% and 7.49% for the years ended June 30, 2023 and 2022, respectively, based upon prevailing market rates for low-income housing at inception of the mortgages. Discounts are amortized using the effective interest method over the lives of the mortgages with rates ranging from 7.23% to 9.00% and is recorded as interest income in the accompanying consolidated statements of activities and changes in net assets. During the years ended June 30, 2023 and 2022, 23 homes and 9 homes, respectively, were sold.

Sales - ReStore

Revenue related to the ReStore sales are recognized at the time of the sale. The value for the purchased inventory of the ReStore is included in other assets within the consolidated statements of financial position. Habitat ReStore inventory includes donated and purchased household building materials, appliances, and furniture that are sold at the Habitat ReStore. Donated merchandise is recorded at fair market value where objectively measurable. Purchased merchandise is recorded at lower of cost or market, with cost being determined by the first-in, first-out method.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Sales – ReStore (cont.)

As of June 30, 2023 and 2022, the Organization had \$48,063 and \$51,330, respectively, of purchased inventory and is included within prepaid expenses and other current assets in the accompanying consolidated statements of financial position.

Donated Goods and Services

Donated services (in-kind donations) are recognized as contributions in accordance with Financial Accounting Standards Board (FASB) Accounting Standard Code (ASC) Topic 958, *Not-for-Profit Entities*, if the services create or enhance non-financial assets, or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. A number of unpaid volunteers have made contributions of their time by providing construction, administrative and fund-raising services to the Organization, the value of these amounts are not recorded because they do not require specialized skills. Donations of construction materials are received and used in the construction of homes. U.S. GAAP requires contributions (including donated materials) to be recorded at fair value at the date of receipt.

Property and Equipment

Property and equipment are capitalized when the cost is in excess of \$500 and with a useful life over one year. Property and equipment are recorded at cost or, if donated, at fair value at the date of donation. Major renewals and improvements are capitalized, while repairs and maintenance expenditures are expensed as incurred. When items are retired or otherwise disposed of, the related costs and accumulated depreciation or amortization are removed from the accounts and any resulting gains or losses are recognized. Depreciation is computed on the straight-line method over the estimated useful lives of the respective assets. Leasehold improvements are amortized over the lesser of the useful life of the asset or the term of the lease.

The estimated useful lives of each asset group are as follows:

<u>Asset Group</u>	<u>Years</u>
Buildings	50
Leasehold improvements	10
Office furniture and equipment	3
Computer equipment and software	3
Automobiles	5

Single Family Homes Under Construction

Vacant land and construction in progress are stated at cost and include direct and indirect costs of housing construction, property taxes, and overhead incurred during the development period. Donated land and construction materials are required to be recorded at fair value at the time received. Land and offsite development costs associated with homes under construction are also included in construction in progress. Vacant land and construction in progress are evaluated for impairment if impairment indicators are present. U.S. GAAP requires vacant land and construction in progress to be recorded at the lower of its carrying amount or fair value. Since the purpose and mission of the Organization is to build affordable housing for low-income families, the Organization does not generally write down the value of construction in progress to estimated sales value, because any excess cost over sales value is a component of program services.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Investment in Joint Ventures

The Organization records its investments in HFHI NMTC Leverage Lender 2018, LLC and HFHI NMTC Leverage Lender 2021, LLC on the cost basis method since the Organization does not have significant influence over the joint ventures as the operating agreements executed by the investors restricts individual investors' rights as members (see Note 7). Accordingly, the investments are recorded at transaction cost and distributions received from the investments are reported as revenue on the statements of activities and changes in net assets.

Land Lease

The Organization entered into a 99-year land lease agreement during December 2015, to maintain the common area land of the Hallandale Beach Townhome community, consisting of approximately 16 homes. The Organization is responsible for all operating expenses on the common area land. During the year ended June 30, 2023, the Organization recognized \$14,275 of land lease income and \$13,277 of land lease expenses. During the year ended June 30, 2022, the Organization recognized \$13,890 of land lease income and \$15,772 of land lease expenses. These amounts are included in other revenue and program services expenses, respectively, in the accompanying consolidated statements of activities and changes in net assets.

Functional Allocation of Expenses

The cost of providing the various programs and other activities of the Organization has been summarized on a functional basis. Salaries and other expenses, which are associated with a specific program, are charged directly to that program. Salaries and other expenses, which benefit more than one program, are allocated to the various programs based on the time spent.

Advertising Costs

The Organization expenses advertising costs as they are incurred. Advertising expense for the years ended June 30, 2023 and 2022 amounted to \$138,753 and \$205,329, respectively, and is included in the accompanying consolidated statements of functional expenses.

Income Taxes

Habitat Broward received a determination (via HFHI) from the Internal Revenue Service (IRS) indicating that it is exempt from federal income tax on all income except unrelated business income under Internal Revenue Code Section 501(c)(3); Capital Good and CHDO are exempt nonprofit organizations under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for income taxes has been recorded in the accompanying consolidated financial statements. For the years ended June 30, 2023 and 2022, the Organization had no unrelated business income tax resulting from unrelated business income.

The Organization accounts for uncertainty in income taxes in accordance with U.S. GAAP, which requires recognition in the accompanying financial statements of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant tax authority. The Organization had no material unrecognized tax benefits and no adjustments to its financial position, activities or cash flows were required.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

1. Organization and Summary of Significant Accounting Policies (cont.)

Income Taxes (cont.)

The Organization did not record any interest or penalties on uncertain tax positions in the consolidated statements of financial position as of June 30, 2023 and 2022, or the consolidated statements of activities and changes in net assets for the years then ended. If the Organization were to incur any income tax liability in the future, interest on any income tax liability would be reported as interest expense and penalties on any income tax liability would be reported as income taxes. The Organization is generally no longer subject to examination by the IRS for years before 2020.

Reclassifications

Certain items in the 2022 financial statements have been reclassified to conform to the 2023 presentation.

Recent Accounting Pronouncement

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326)* (“ASU 2016-13”) and subsequently issued various corresponding updates that will update the impairment model for financial assets measured at amortized cost, known as the Current Expected Credit Loss (“CECL”) model. For trade and other receivables, held-to-maturity debt securities, loans and other instruments, entities will be required to use a new forward-looking “expected loss” model that generally will result in the earlier recognition of allowance for losses. For available-for-sale debt securities with unrealized losses, there will be no change to the measurement of credit losses, except that unrealized losses due to credit-related factors will be recognized as an allowance on the consolidated statement of financial position with a corresponding adjustment to earnings in the consolidated statements of activities and changes in net assets. There are various transition methods available upon adoption. ASU 2016-13, as amended by ASU 2019-10, is effective for nonpublic companies for periods beginning after December 15, 2022. Early adoption is permitted. The Organization is currently assessing the impact of adopting this guidance on its consolidated financial statements.

Subsequent Events

The Organization’s management has evaluated subsequent events through October 12, 2023, the date which the consolidated financial statements were available for issue.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

2. Liquidity Management and Availability of Resources

The Organization maintains a policy of structuring its financial assets to be available as general expenditures, liabilities and other obligations come due. In managing its liquidity needs, the Organization monitors its cash balances and also ensures spending is within budget guidelines.

The Organization's financial assets available within one year of the consolidated statement of financial position date for general expenditure are as follows:

	2023
Current financial assets	
Cash and cash equivalents	\$ 24,091,514
Restricted cash	48,031
Mortgages receivables, net, current portion	2,419,864
Contributions receivables, net, current portion	2,636,378
Other current assets - other receivables	139,152
Total financial assets	29,334,939
Less amounts not available to be used within one year	
Restricted cash held on behalf of current and future homeowners	48,031
Net assets with donor restrictions (less any noncurrent amounts)	6,410,515
Total financial assets not available to be used within one year	6,458,546
Financial assets available to meet general expenditures within one year	\$ 22,876,393

3. Mortgages Receivable, Net

A home is considered sold when a formal closing transaction has been finalized. At that time, a first non-interest bearing mortgage is given to the homeowner based on the amount the homeowner is able to pay. The Organization records the revenue for the sale at the amount equal to the first mortgage net of imputed interest. If the fair value of the property is greater than the first mortgage, the Organization obtains a second mortgage for the difference of the sales price and the fair value. The second mortgage is to protect the value of the collateral and is not recorded in the books and records of the Organization. At the time the first mortgage is paid in full, the Organization cancels the second mortgage.

The timing of revenue recognition, billings and cash collections results in mortgages receivable from homeowners, net, unamortized discount on mortgages receivable, and homeowners' deposits in escrow on the statements of financial position. Mortgages receivable from homeowners are recorded at the time revenue is recognized, while cash collections occur after revenue recognition. Generally, billing and cash collections associated with homeowners' deposits in escrow occur before revenue recognition. These deposits are liquidated when revenue is recognized.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

3. Mortgages Receivable, Net (cont.)

The balances related to mortgages receivable are as follows as of June 30:

<i>June 30,</i>	2023	2022
Mortgages receivable, net – current	\$ 2,419,864	\$ 1,292,137
Mortgages receivable, net – noncurrent	24,665,431	24,572,499
Unamortized discount on mortgages receivable	(14,584,504)	(13,667,321)
Homeowners' deposits in escrow	48,031	58,958
Total	\$ 12,548,822	\$ 12,256,273

As of June 30, 2023, the estimated annual repayment amounts on these mortgage receivable balances along with the unamortized discount were as follows:

<i>For the years ending June 30,</i>	Amount
2024	\$ 2,419,864
2025	1,232,989
2026	1,198,889
2027	1,182,033
2028	1,150,098
Thereafter	19,901,422
	27,085,295
Less unamortized discount	(14,584,504)
Mortgage receivable, net	\$ 12,500,791

4. Contributions Receivable, Net

Contributions receivable, net, consists of the following as of June 30:

	2023	2022
Due in less than one year	\$ 2,662,917	\$ 766,633
Due in one to five years	675,000	-
Less: allowance for doubtful accounts	(26,539)	(118,289)
Contributions receivable, net	\$ 3,311,378	\$ 648,344

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

5. Property and Equipment, Net

Property and equipment, net, consists of the following as of June 30:

	2023	2022
Land, building, and improvements	\$ 2,703,359	\$ 2,643,698
Vehicles	145,665	145,665
Leasehold improvements	120,842	111,046
Construction equipment	46,621	46,621
Computer equipment and software	41,361	41,361
Office furniture and equipment	22,624	22,624
	3,080,472	3,011,015
Less: accumulated depreciation and amortization	(1,502,825)	(1,421,285)
Property and equipment, net	\$ 1,577,647	\$ 1,589,730

Depreciation and amortization expense was \$81,540 and \$75,244, for the years ended June 30, 2023 and 2022, respectively.

6. Single Family Homes Under Construction

Single family homes under construction at June 30, 2023 and 2022, consist of the following:

	2023	2022
Construction in progress	\$ 3,422,120	\$ 3,978,941
Land	2,158,025	1,816,379
Total	\$ 5,580,145	\$ 5,795,320

Potential homeowners must meet certain requirements before they can close on a home. If the home is completed before these requirements are met, then the family is allowed to rent the home while working to meet the requirements. There was no rent income from unsold homes for the years ended June 30, 2023 and 2022. Before closing on a home, potential homeowners must prepay a certain amount of closing costs. At June 30, 2023 and 2022, these prepayments were \$38,178 and \$49,105, respectively, and are included within other liabilities in the accompanying consolidated statements of financial position.

7. New Market Tax Credits and Joint Ventures

On August 22, 2018, the Organization closed on a transaction to participate in a New Market Tax Credit (NMTC) program. The program provides funds to eligible organizations for investment in “qualified low-income community investment”. The Organization invested, along with other similar Habitat affiliates, in a joint venture (HFHI NMTC Leverage Lender 2018, LLC) with a 27.75% ownership to take advantage of the NMTC financing. NMTC financing allows an entity to receive a loan or investment capital from outside investors, who will receive new market tax credits to be applied against their federal tax liability. As a result, the Organization invested \$4,197,654 in the joint venture and secured a 30-year loan in the amount of \$6,022,743 (see Note 8), payable to a community development entity (an affiliate of the joint venture).

The net proceeds less fees are to be used solely for the purpose of constructing and selling qualified housing properties to low-income residents.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

7. New Market Tax Credits and Joint Ventures (cont.)

On July 30, 2021, the Organization closed on another transaction to participate in the NMTC program. The Organization invested, along with other similar Habitat affiliates, in a joint venture (HFHI NMTC Leverage Lender 2021, LLC) with a 14.44% ownership to take advantage of the NMTC financing. As a result, the Organization invested \$2,117,784 in the joint venture and secured two 30-year loans in the amounts of \$2,578,287 and \$286,476 (see Note 8), payable to a community development entity (an affiliate of the joint venture). The net proceeds less fees are to be used solely for the purpose of constructing and selling qualified housing properties to low-income residents.

Program compliance requirements include creation of promissory notes and investments in a qualified community development entity (CDE). Tax credit recapture is required if compliance requirements are not met over a seven-year period. A portion of the Leverage Lender proceeds are used to pre-fund the joint expenses accounts. The joint expenses will be used during the seven-year compliance period to pay for the expenses of the affiliates and the CDE associated with the reporting obligations required in these transactions. These expenses are administered by the CDE, and any unused amounts will be returned to the affiliates at the end of the compliance period.

8. Notes Payables – HFHI NMTC, Net

HFHI NMTC Sub-CDE III, LLC

Note payable due to HFHI NMTC Sub-CDE III, LLC is a result of the NMTC financing (see Note 7). The note is a 30-year loan in the amount of \$6,022,743. The Organization had unamortized debt issuance costs of \$373,490 and \$427,886, respectively, as of June 30, 2023 and 2022. Unamortized debt issuance costs are netted against the principal outstanding on the note payable as presented on the consolidated statements of financial position. Amortization of debt issuance costs are recorded as interest expense. The note accrues interest for 7 years at a rate of .6941% on an annual basis commencing on November 5, 2018. Commencing on August 23, 2025, the principal balance of the loan is reduced by a 23-year amortization at the same rate of .6941%. The loan matures on August 22, 2048 and is secured by substantially all the assets acquired by the Organization from the project loan proceeds.

The note has a put option feature that is exercisable after August 22, 2025. This put option is expected to be exercised and this exercise of the put option will effectively allow the Organization to extinguish its outstanding debt.

Pursuant to the agreement, the Organization is required to comply with the NMTC requirements as generally set forth in the Internal Revenue Code (IRC) Section 45D, including that the Organization maintain a separate business activity such that the separate business activity will qualify as a qualified active low-income community business as defined in IRC Section 45D.

In accordance with the agreement, the Organization is required to maintain a separate affiliate expense reserve, which is used to fund guaranteed obligations and the servicing fee to HFHI. The initial required funding under the agreement as it relates to the Organization was \$636,404.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

8. Notes Payables – HFHI NMTC, Net (cont.)

HFHI NMTC Sub-CDE IV, LLC and HFHI NMTC Sub-CDE V, LLC

Note payables due to HFHI NMTC Sub-CDE IV, LLC and HFHI NMTC Sub-CDE V, LLC is a result of the NMTC financing (see Note 7). The notes are 30-year loans in the amounts of \$2,578,287 and \$286,476. The Organization had unamortized debt issuance costs of \$272,711 and \$299,279, respectively, as of June 30, 2023 and 2022. Unamortized debt issuance costs are netted against the principal outstanding on the note payables as presented on the consolidated statements of financial position. Amortization of debt issuance costs are recorded as interest expense. The notes accrue interest for 7 years at a rate of .7379%, on an annual basis commencing on November 5, 2021. Commencing on January 1, 2029, the principal balance of the loan is reduced by a 23-year amortization at the same rate of .7379%. The loans mature on July 30, 2051 and are secured by substantially all the assets acquired by the Organization from the project loan proceeds. The notes have a put option feature that is exercisable after December 31, 2028. This put option is expected to be exercised and this exercise of the put option will effectively allow the Organization to extinguish its outstanding debt.

Pursuant to the agreement, the Organization is required to comply with the NMTC requirements as generally set forth in the IRC Section 45D, including that the Organization maintain a separate business activity such that the separate business activity will qualify as a qualified active low-income community business as defined in IRC Section 45D.

In accordance with the agreement, the Organization is required to maintain a separate affiliate expense reserve, which is used to fund guaranteed obligations and the servicing fee to HFHI. The initial required funding under the agreement as it relates to the Organization was \$323,633.

9. Contributions and Grants

Contributions and grants, which are included in the consolidated statement of activities and changes in net assets, for the year ended June 30, 2023 consist of the following:

	Without Donor Restriction	With Donor Restriction	Total
Contributions			
Faith community	\$ 12,600	\$ 101,500	\$ 114,100
Commerce and industry	621,332	3,023,235	3,644,567
Foundations and other charitable organizations	268,408	2,308,500	2,576,908
Individuals	933,167	143,750	1,076,917
Total contributions	1,835,507	5,576,985	7,412,492
Grants			
Commerce and industry	10,000	50,000	60,000
Foundations and other charitable organizations	15,500	355,000	370,500
Government – federal	200,000	125,000	325,000
Total grants	225,500	530,000	755,500
Total contributions and grants	\$ 2,061,007	\$ 6,106,985	\$ 8,167,992

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

9. Contributions and Grants (cont.)

Contributions and grants, which are included in the consolidated statement of activities and changes in net assets, for the year ended June 30, 2022 consist of the following:

	Without Donor Restriction	With Donor Restriction	Total
Contributions			
Faith community	\$ 12,819	\$ 98,781	\$ 111,600
Commerce and industry	354,692	217,408	572,100
Foundations and other charitable organizations	172,129	429,250	601,379
Individuals	7,335,778	102,130	7,437,908
Total contributions	7,875,418	847,569	8,722,987
Grants			
Commerce and industry	118,500	40,000	158,500
Foundations and other charitable organizations	90,000	308,555	398,555
Total grants	208,500	348,555	557,055
Total contributions and grants	\$ 8,083,918	\$ 1,196,124	\$ 9,280,042

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

10. Contributions of Nonfinancial Assets

Contributed nonfinancial assets during the years ended June 30, 2023 and 2022 were as follows:

Nonfinancial Asset	Revenue Recognized in years ended:		Utilization in Programs/Activities	Donor Restrictions	Valuation Techniques/Inputs
	June 30, 2023	June 30, 2022			
Advertising	\$ 4,800	\$ 49,000	Fundraising	No donor restrictions	Based on estimated fair market value of ads provided
Construction materials and Land Held for Development	566,196	43,000	Capitalized; then included as a Program Expense in Cost of Homes Sold	No donor restrictions	Based on estimated fair market value of materials and land provided by donors
Software	-	8,000	Management and General	No donor restrictions	Based on estimate fair market value of software provided
Rent	111,575	144,000	Capitalized; then included as a Program Expense in Cost of Homes Sold	No donor restrictions	Based on estimated fair market value of land provided by donors
	<u>\$ 682,571</u>	<u>\$ 244,000</u>			

11. Net Assets with Donor Restrictions

Net assets with donor restrictions consist of funds restricted for the construction of specific homes or that are time restricted to future periods Net assets with donor restrictions are available with the following restrictions as of June 30:

	2023	2022
Home sponsorships received – purpose and time restriction	\$ 675,000	\$ 150,000
Other contributions received – purpose restriction	5,910,515	2,670,355
Perpetual endowment	500,000	-
Total net assets with donor restrictions	<u>\$ 7,085,515</u>	<u>\$ 2,820,355</u>

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

12. Endowment

The Organization's endowment consists of an individual donor-restricted fund established for a single purpose. As required by U.S. GAAP, net assets associated with endowment fund are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The State of Florida adopted the Florida Uniform Prudent Management of Institutional Funds Act ("FUPMIFA"). The Organization has interpreted the FUPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions the historical value of donor-restricted endowment funds, which includes (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) changes to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. Also included in net assets with donor restrictions is accumulated appreciation on donor restricted endowment funds which are available for expenditure in a manner consistent with the standard of prudence prescribed by the FUPMIFA.

The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund;
2. The purposes of the Organization and the donor-restricted endowment fund;
3. General economic conditions;
4. The possible effect of inflation and deflation;
5. The expected total return from income and the appreciation of investments;
6. Other resources of the Organization;
7. The investment policies of the Organization.

Endowment net assets consist of the following:

Summary of Endowment Net Assets at June 30, 2023:

	Without Donor Restrictions	With Donor Restrictions	Total
Original donor restricted gifts in perpetuity	\$ -	\$ 500,000	\$ 500,000
Accumulated earnings	-	-	-
	\$ -	\$ 500,000	\$ 500,000

Changes in Endowment Net Assets During the year ended June 30, 2023:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning	\$ -	\$ -	\$ -
Contributions	-	500,000	500,000
Endowment net assets, ending	\$ -	\$ 500,000	\$ 500,000

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

12. Endowment (cont.)

Funds with Deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or the FUPMIFA requires the Organization to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature are reported as net assets without donor restrictions. There were no such deficiencies as of June 30, 2023.

Return Objectives and Risk Parameters

The Board of the Organization has implemented a short-term risk-free investment approach for endowment assets.

Strategies Employed for Achieving Objectives

As approved by the Board, the endowment assets are invested in a manner that is intended to produce results that are commensurate with a short-term investment time horizon.

Spending Policy and How the Investment Objectives Related to Spending Policy

The Board has not adopted a spending policy, however, the Board does not intend to use any earnings in the short term.

13. Transactions with Affiliates

During the years ended June 30, 2023 and 2022, the Organization contributed \$109,862 and \$60,000, respectively, to HFHL. These contributions are included within affiliate dues and tithing within the accompanying consolidated statements of functional expenses. These funds are used to construct homes in economically depressed areas around the world.

During the year ended June 30, 2023 several transactions occurred between the consolidated entities. Habitat Broward made a \$5,000,000 contribution to Capital Good to fund the organization. With this funding, Capital Good originated 15 mortgages loans related to homes sold by Habitat Broward during the year ended June 30, 2023. As a result, as of June 30, 2023, Capital Good had a due to Habitat Broward of \$4,880,945.

During the year ended June 30, 2023, CHDO was awarded a \$200,000 grant from the U.S. Department of Housing and Urban Development. The grants were used to pay for expenses incurred and paid by Habitat Broward, therefore a due to affiliate of \$200,000 and related expenses was recorded by CHDO. As of June 30, 2023, CHDO had a due to Habitat Broward of \$202,602.

14. Mortgage Servicing Agreement

In 2019 the Organization transferred its mortgage servicing activities to Affiliate Mortgage Services, a third-party mortgage service provider. This agreement allows Affiliate Mortgage Services to collect all payments due under the terms of the mortgage loans and keep a complete, accurate and separate accounting of all sums collected by it from mortgagors. The agreement also provides that Affiliate Mortgage Services will act as the escrow agent for homeowners who have obtained mortgages through the purchase of a home from the Organization.

The agreement states that Affiliate Mortgage Services will initially fund the loan and prepare all loan origination documents. After closing, the loan proceeds are temporarily transferred to the Organization and remitted back once the mortgage loan is established. As of June 30, 2023 and 2022, the Organization has no liability in accounts payable and accrued expenses to be transferred to Affiliate Mortgage Services.

Habitat for Humanity of Broward, Inc. and Affiliates

Notes to Consolidated Financial Statements

15. Employee Benefit Plans

The Organization sponsors a defined contribution retirement plan (the Plan) covering substantially all of its full-time employees. Employees become eligible for Plan participation after completing six months of service. The Organization contributes 3% of eligible employees' gross compensation to the Plan. All contributions made on behalf of employees become fully vested upon completing six months of service. For the years ended June 30, 2023 and 2022, the Organization contributed \$58,651 and \$49,764, respectively, to the Plan.

SUPPLEMENTARY SCHEDULES

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidating Statements of Financial Position

<i>June 30, 2023</i>	Habitat for Humanity of Broward, Inc.	Capital Good for Humanity, Inc.	Broward County Habitat Community Housing Development Corp.	Eliminating Entries	Total
ASSETS					
Current assets					
Cash and cash equivalents	\$ 18,720,130	\$ 5,170,550	\$ 200,834	\$ -	\$ 24,091,514
Restricted cash	48,031	-	-	-	48,031
Mortgages receivable, net	1,598,889	820,975	-	-	2,419,864
Contributions receivable, net	2,619,752	16,626	-	-	2,636,378
Prepaid expenses and other current assets	220,663	435	-	-	221,098
Due from affiliates	5,083,547	-	-	(5,083,547)	-
Total current assets	28,291,012	6,008,586	200,834	(5,083,547)	29,416,885
Property and equipment, net	1,577,647	-	-	-	1,577,647
Mortgages receivable, net	9,036,455	1,044,472	-	-	10,080,927
Contributions receivable, net	675,000	-	-	-	675,000
Single family homes under construction	5,580,145	-	-	-	5,580,145
Investment in joint ventures	6,315,438	-	-	-	6,315,438
Total assets	\$ 51,475,697	\$ 7,053,058	\$ 200,834	\$ (5,083,547)	\$ 53,646,042
LIABILITIES AND OWNERS' EQUITY					
Current liabilities					
Accounts payable and accrued expenses	\$ 622,983	\$ -	\$ -	\$ -	\$ 622,983
Other liabilities	48,031	-	-	-	48,031
Due to affiliate	-	4,880,945	202,602	(5,083,547)	-
Total current liabilities	671,014	4,880,945	202,602	(5,083,547)	671,014
Notes payable - HFHI NMTC, net	8,241,305	-	-	-	8,241,305
Total liabilities	8,912,319	4,880,945	202,602	(5,083,547)	8,912,319
Without donor restriction	35,602,863	2,047,113	(1,768)	-	37,648,208
With donor restriction	6,960,515	125,000	-	-	7,085,515
Total net assets	42,563,378	2,172,113	(1,768)	-	44,733,723
Total liabilities and net assets	\$ 51,475,697	\$ 7,053,058	\$ 200,834	\$ (5,083,547)	\$ 53,646,042

The accompanying notes are an integral part of these consolidated financial statements.

Habitat for Humanity of Broward, Inc. and Affiliates

Consolidating Statements of Activities and Changes in Net Assets

<i>For the year ended June 30, 2023</i>	Habitat for Humanity of Broward, Inc.	Capital Good for Humanity, Inc.	Broward County Habitat Community Housing Development Corp.	Eliminating Entries	Total
Public support and revenue					
Home sales, net	\$ 6,355,600	\$ -	\$ -	\$ (2,993,034)	3,362,566
Contributions and grants	7,842,992	5,125,000	200,000	(5,000,000)	8,167,992
Sales - ReStore	2,442,036	-	-	-	2,442,036
Mortgage interest income	3,322,597	4,918	-	-	3,327,515
Donated goods and services	682,571	-	-	-	682,571
Program revenue	544,690	-	-	-	544,690
Special events revenue	300,000	-	-	-	300,000
Interest income	465,417	40,555	-	-	505,972
Other	135,807	-	-	-	135,807
Total public support and revenue	22,091,710	5,170,473	200,000	(7,993,034)	19,469,149
Expenses					
Program services	15,908,131	2,998,289	201,602	(7,993,034)	11,114,988
Supporting services					
Management and general	474,787	70	166	-	475,023
Development, public relations, and fund-raising	808,941	-	-	-	808,941
Total expenses	17,191,859	2,998,359	201,768	(7,993,034)	12,398,952
Changes in net assets	4,899,851	2,172,114	(1,768)	-	7,070,197
Net assets - beginning of year	37,663,526	-	-	-	37,663,526
Net assets - end of year	\$ 42,563,377	\$ 2,172,114	\$ (1,768)	\$ -	44,733,723

The accompanying notes are an integral part of these consolidated financial statements.